

# Partnering with ESD



**Employment  
Security  
Department**  
WASHINGTON STATE

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# Our Opportunity



Our partnerships are crucial to bridge the gap between education and employment.

Areas to Consider:

- Goal Alignment
- Cultural Differences
- Resource Allocation Needs
- Governance and Structure
- Responsiveness to Market Needs



# Check in



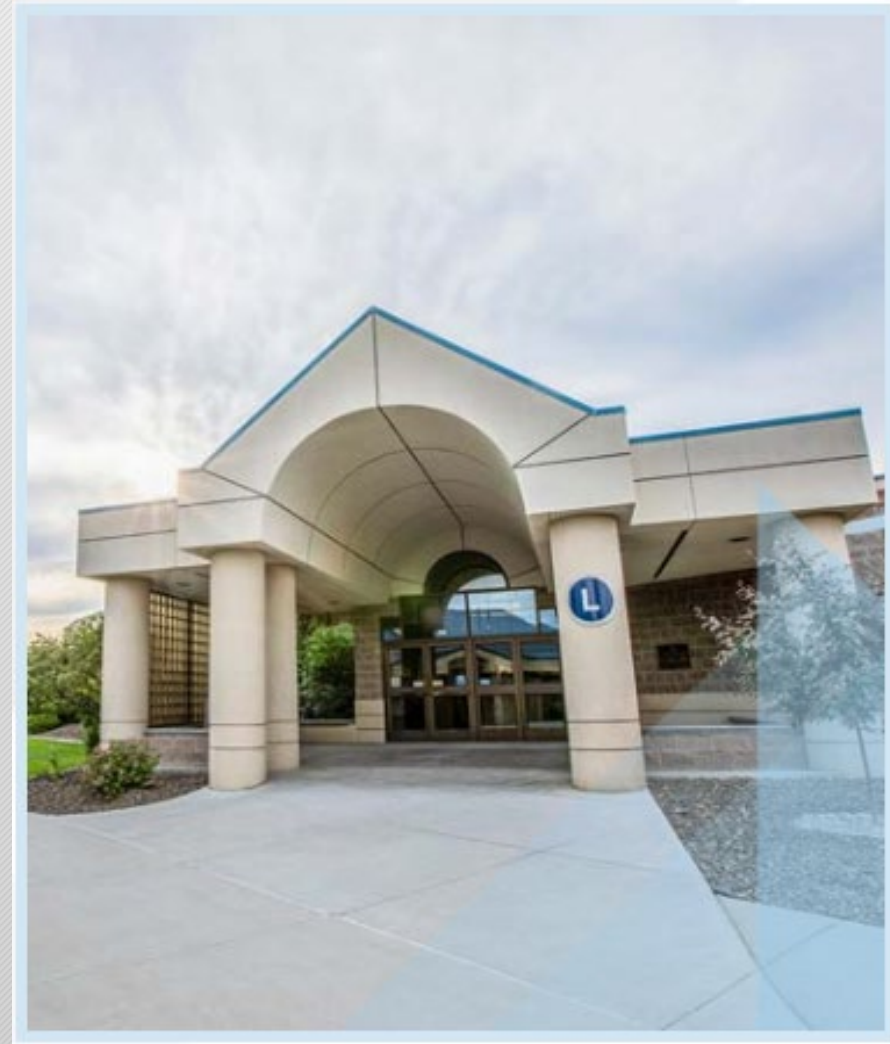
- What's one thing that is going well in your partnership?
- What's one area that we need to improve?
- How can we leverage each other's strengths?







A Local Perspective  
Rick Perez  
Employment Security Department



# When it works, it works!



- Synergistic relationships
- Resource assistance
- Using data to connect
- Navigating UI and more
- Bringing our customers to you



# Next steps



- Identify your point of contact
- Define common goals
- Enhance communications
- Align resources
- Evaluate and adjust
- Share success stories
- Ask for assistance





Thank you!

